#### ATTACHMENTS D – MINORITY BUSINESS ENTERPRISE FORMS

# MBE ATTACHMENT D-1A MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE - INSTRUCTIONS

#### PLEASE READ BEFORE COMPLETING THIS DOCUMENT

This form includes Instructions and the MBE Utilization and Fair Solicitation Affidavit & MBE Participation
Schedule which must be submitted with the Proposal. If the Offeror fails to accurately complete and submit this
Affidavit and Schedule with the Proposal as required, the Procurement Officer shall determine that the Proposal is not reasonably susceptible of being selected for award.

- 1. Contractor shall structure its procedures for the performance of the work required in this Contract to attempt to achieve the minority business enterprise (MBE) subcontractor participation goal stated in the Request for Proposals. Contractor agrees to exercise good faith efforts to carry out the requirements set forth in these Instructions, as authorized by the Code of Maryland Regulations (COMAR) 21.11.03.
- 2. MBE Goals and Subgoals: Please review the solicitation for information regarding the Contract's MBE overall participation goals and subgoals. After satisfying the requirements for any established subgoals, the Contractor is encouraged to use a diverse group of subcontractors and suppliers from any/all of the various MBE classifications to meet the remainder of the overall MBE participation goal.
- 3. MBE means a minority business enterprise that is certified by the Maryland Department of Transportation ("MDOT"). Only MBEs certified by MDOT may be counted for purposes of achieving the MBE participation goals. In order to be counted for purposes of achieving the MBE participation goals, the MBE firm, including an MBE Prime, must be MDOT-certified for the services, materials or supplies that it is committed to perform on the MBE Participation Schedule.
- 4. Please refer to the MDOT MBE Directory at <a href="www.mdot.state.md.us">www.mdot.state.md.us</a> to determine if a firm is certified with the appropriate North American Industry Classification System ("NAICS") Code <a href="and">and</a> the product/services description (specific product that a firm is certified to provide or specific areas of work that a firm is certified to perform). For more general information about NAICS, please visit <a href="www.naics.com">www.naics.com</a>. Only those specific products and/or services for which a firm is certified in the MDOT Directory can be used for purposes of achieving the MBE participation goals. <a href="www.naics.com">warnot be counted for purposes of achieving the firm's NAICS Code is in <a href="mailto:graduated status">graduated status</a>, such services/products <a href="mailto:may not be counted for purposes of achieving the MBE participation goals.">may not be counted for purposes of achieving the MBE participation goals.</a> A NAICS Code is in the graduated status if the term "Graduated" follows the Code in the MDOT MBE Directory.
- 5. <u>Guidelines Regarding MBE Prime Self-Performance</u>: Please note that when a certified MBE firm participates as a Prime contractor on a Contract, a procurement agency may count the distinct, clearly defined portion of the work of the Contract that the certified MBE firm performs with its own workforce toward fulfilling up to, <u>but no more than</u>, fifty-percent (50%) of the MBE participation goal (overall), including up to one hundred percent (100%) <u>of not more than one</u> of the MBE participation subgoals, if any, established for the Contract.
  - ✓ In order to receive credit for self-performance, an MBE Prime must be certified in the appropriate NAICS code to do the work and must list its firm in the MBE Participation Schedule, including the certification category under which the MBE Prime is self-performing and include information regarding the work it will self-perform.
  - ✓ For the remaining portion of the overall goal and the remaining subgoals, the MBE Prime must also identify on the MBE Participation Schedule the other certified MBE subcontractors used to meet those goals or request a waiver.

- ✓ These guidelines apply to the work performed by the MBE Prime that can be counted for purposes of meeting the MBE participation goals. These requirements do not affect the MBE Prime's ability to self-perform a greater portion of the work in excess of what is counted for purposes of meeting the MBE participation goals.
- ✓ Please note that the requirements to meet the MBE participation overall goal and subgoals are distinct and separate. If the Contract has subgoals, regardless of MBE Prime's ability to self-perform up to 50% of the overall goal (including up to 100% of any subgoal), the MBE Prime must either commit to other MBEs for each of any remaining subgoals or request a waiver. As set forth in **Attachment D1-B** Waiver Guidance, the MBE Prime's ability to self-perform certain portions of the work of the Contract will not be deemed a substitute for the good faith efforts to meet any remaining subgoal or the balance of the overall goal.
- ✓ In certain instances where the percentages allocated to MBE participation subgoals add up to more than 50% of the overall goal, the portion of self-performed work that an MBE Prime may count toward the overall goal may be limited to less than 50%. Please refer to GOMA's website (<a href="www.goma.maryland.gov">www.goma.maryland.gov</a>) for the MBE Prime Regulations Q&A for illustrative examples.
- 6. Subject to items 1 through 5 above, when a certified MBE performs as a participant in a joint venture, a procurement agency may count a portion of the total dollar value of the Contract equal to the distinct, clearly-defined portion of the work of the Contract that the certified MBE performs with its own workforce towards fulfilling the Contract goal, and not more than one of the Contract subgoals, if any.
- 7. As set forth in COMAR 21.11.03.12-1, once the Contract work begins, the work performed by a certified MBE firm, including an MBE prime, can only be counted towards the MBE participation goal(s) if the MBE firm is performing a commercially useful function on the Contract. Please refer to COMAR 21.11.03.12-1 for more information regarding these requirements.
- 8. If you have any questions as to whether a firm is certified to perform the specific services or provide specific products, please contact MDOT's Office of Minority Business Enterprise at 1-800-544-6056 or via email to <a href="mailto:mbe@mdot.state.md.us">mbe@mdot.state.md.us</a> sufficiently prior to the submission due date.
- 9. Worksheet: The percentage of MBE participation, calculated using the percentage amounts for all of the MBE firms listed on the Participation Schedule MUST at least equal the MBE participation goal <u>and</u> subgoals (if applicable) set forth in the solicitation. If a Offeror is unable to achieve the MBE participation goal and/or any subgoals (if applicable), the Offeror must request a waiver in Item 1 of the MBE Utilization and Fair Solicitation Affidavit (Attachment D-1A) or the Proposal will be determined to be not susceptible of being selected for award. You may wish to use the Subgoal summary below to assist in calculating the percentages and confirm that you have met the applicable MBE participation goal and subgoals, if any.

#### SUBGOALS (IF APPLICABLE)

TOTAL AFRICAN AMERICAN WIDE PARTICIPATION:	70
TOTAL ASIAN AMERICAN MBE PARTICIPATION:	%
TOTAL HISPANIC AMERICAN MBE PARTICIPATION:	%
TOTAL WOMEN-OWNED MBE PARTICIPATION:	%
OVERALL GOAL	
TOTAL MBE PARTICIPATION (INCLUDE ALL CATEGORIES):	%

# MBE ATTACHMENT D-1A MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

This MBE Utilization and Fair Solicitation Affidavit and MBE Participation Schedule must be completed in its entirety and included with the Proposal. If the Offeror fails to accurately complete and submit this Affidavit and Schedule with the Proposal as required, the Procurement Officer shall determine that the Proposal is not reasonably susceptible of being selected for award.

In connection with the Proposal submitted in response to Solicitation No. <u>MDH OPASS 19-17890</u>, I affirm the following:

## 1. MBE Participation (PLEASE CHECK ONLY ONE)

I acknowledge and intend to meet IN FULL both the overall certified Minority Business Enterprise (MBE) participation goal of <u>29%</u> percent all of the following subgoals:

7% percent for African American-owned MBE firms

**4%** percent for Asian American-owned MBE firms

12% percent for Women-owned MBE firms

Therefore, I am not seeking a waiver pursuant to COMAR 21.11.03.11. I acknowledge that by checking the above box and agreeing to meet the stated goal and subgoal(s), if any, I <u>must</u> complete the MBE Participation Schedule (Item 4 below) in order to be considered for award.

## OR

I conclude that I am unable to achieve the MBE participation goal and/or subgoals. I hereby request a waiver, in whole or in part, of the overall goal and/or subgoals. I acknowledge that by checking this box and requesting a partial waiver of the stated goal and/or one or more of the stated subgoal(s) if any, I <u>must</u> complete the MBE Participation Schedule (Item 4 below) for the portion of the goal and/or subgoal(s) if any, for which I am not seeking a waiver, in order to be considered for award.

#### 2. Additional MBE Documentation

I understand that if I am notified that I am the apparent awardee or as requested by the Procurement Officer, I must submit the following documentation within 10 Business Days of receiving notice of the potential award or from the date of conditional award (per COMAR 21.11.03.10), whichever is earlier:

- (a) Good Faith Efforts Documentation to Support Waiver Request (Attachment D-1C)
- (b) Outreach Efforts Compliance Statement (Attachment D-2);
- (c) MBE Subcontractor/MBE Prime Project Participation Statement (Attachments D-3A/B);
- (d) Any other documentation, including additional waiver documentation if applicable, required by the Procurement Officer in connection with the certified MBE participation goal and subgoals, if any.

I understand that if I fail to return each completed document within the required time, the Procurement Officer may determine that my proposal is not is not susceptible of being selected for contract award. If the Contract has already been awarded, the award is voidable.

#### **Information Provided to MBE firms 3.**

In the solicitation of subcontract quotations or offers, MBE firms were provided not less than the same information and amount of time to respond as were non-MBE firms.

#### 4. **MBE Participation Schedule**

Set forth below are the (i) certified MBEs I intend to use, (ii) percentage of the total Contract amount allocated to each MBE for this project and (iii) items of work each MBE will provide under the Contract. I have confirmed with the MDOT database that the MBE firms identified below (including any self-performing MBE prime firms) are performing work activities for which they are MDOT-certified.

<b>Prime Contractor</b>	<b>Project Description</b>	PROJECT/CONTRACT NUMBER

LIST INFORMATION FOR EACH CERTIFIED MBE FIRM YOU AGREE TO SUBGOALS, IF ANY. <u>MBE PRIMES</u> : PLEASE COMPLETE BOTH SECTION	
SECTION A: For MBE Prime Contractors ONLY (includi	ng MBE Primes in a Joint Venture)
MBE Prime Firm Name:	Percentage of total Contract Value to be performed with own forces and counted towards the MBE overall participation goal (up to 50% of the overall goal):%
MBE Certification Number:	to 50% of the overall goal)%
(If dually certified, check only one box.)	Percentage of total Contract Value to be performed with own forces and counted towards the subgoal, if any, for my MBE classification (up to 100% of not more than one subgoal):
☐ African American-Owned ☐ Hispanic American-Owned	%
<ul><li>☐ Asian American-Owned</li><li>☐ Women-Owned</li><li>☐ Other MBE Classification</li></ul>	Description of the Work to be performed with MBE prime's own workforce:
SECTION B: For all Contractors (including MBE Primes	and MBE Primes in a Joint Venture)
MBE Firm Name:	Percentage of Total Contract to be provided by this MBE:%
MBE Certification Number:	Description of the Work to be Performed:
(If dually certified, check only one box.)  ☐ African American-Owned ☐ Asian American-Owned ☐ Other MBE Classification	
MBE Firm Name:	Percentage of Total Contract to be provided by this MBE:%
MBE Certification Number:	Description of the Work to be Performed:
(If dually certified, check only one box.)  ☐ African American-Owned ☐ Hispanic American-Owned ☐ Asian American-Owned ☐ Women-Owned ☐ Other MBE Classification	

MBE Firm Name:	Percentage of Total Contract to be provided by this MBE:%
MBE Certification Number:	Description of the Work to be Performed:
(If dually certified, check only one box.)  ☐ African American-Owned ☐ Hispanic American-Owned ☐ Asian American-Owned ☐ Women-Owned ☐ Other MBE Classification	
MBE Firm Name:	Percentage of Total Contract to be provided by this MBE:%
MBE Certification Number:	Description of the Work to be Performed:
(If dually certified, check only one box.)  ☐ African American-Owned ☐ Hispanic American-Owned ☐ Asian American-Owned ☐ Women-Owned ☐ Other MBE Classification	
MBE Firm Name:	Percentage of Total Contract to be provided by this MBE:%
MBE Certification Number:	Description of the Work to be Performed:
(If dually certified, check only one box.)  ☐ African American-Owned ☐ Hispanic American-Owned ☐ Asian American-Owned ☐ Women-Owned ☐ Other MBE Classification	

(Continue on separate page if needed)

MBE Utilization & Fair Solicitation Affidavit and MBE Schedule is true to the best of my knowledge, information and belief.		
Offeror Name (PLEASE PRINT OR TYPE)	Signature of Authorized Representative	
Address	Printed Name and Title	
City, State and Zip Code	Date	

I solemnly affirm under the penalties of perjury that: (i) I have reviewed the instructions for the MBE Utilization & Fair Solicitation Affidavit and MBE Schedule, and (ii) the information contained in the

SUBMIT THIS AFFIDAVIT WITH PROPOSAL